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Ms. Kathleen Walpole
County Manager's Office
6th Floor
Clark County Government Center
500 S Grand Central Parkway
Las Vegas, NV 89155
October 27, 2016

Dear Ms. Walpole,
Attached with this letter and the application is my CV. I wish to apply for a position on the Board of Directors of the Clark County Stadium Authority.

As noted in my CV, I have had 25 years of varied experience in the private sector at United Parcel Service. That experience, plus my academic qualifications and my teaching experience, would enable me to effectively execute the responsibilities on the Board. I have also had experience in the financial justification and management of a \$300 million project for UPS from 1990 through 1994. The skills and experience developed from that project would parallel many of the requirements of the Stadium project, and put would put me in a position to make valuable contributions to the said project.

Sincerely,

A handwritten signature in black ink, appearing to read 'Subhas Dhodapkar', with a long horizontal flourish extending to the right.

Subhas Dhodapkar

**APPLICATION FOR BOARD OF DIRECTORS OF THE CLARK COUNTY
STADIUM AUTHORITY CREATED BY SENATE BILL 1 OF THE 30TH SPECIAL
SESSION OF THE NEVADA LEGISLATURE**

Interest Application

(Note: This document and accompanying materials become public record once it is received by
Clark County.)

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General Information

Applicant Name: SUBHAS DHODAPKAR
Home Address: 2747 PARADISE ROAD, UNIT 1602 **City** LAS VEGAS **Zip** 89109
Mailing Address: 2747 PARADISE ROAD, UNIT 1602 **City** LAS VEGAS **Zip** 89109
Home Phone: (702) 478-8028 **Cell Phone:** (702) 606-2951
Work Phone: (702) 895-3676 **Fax:** _____
Email Address: SUBHAS@COX.NET
Current Employer: UNLV, 4505 S. MARYLAND PKWY, LAS VEGAS 89154

Residency Requirement

Senate Bill 1 requires that a member of the Board of Directors of the Clark County Stadium Authority reside **WITHIN THE BOUNDARIES** of the Stadium District. The Stadium District is composed of the area within a 25 mile radius of the Clark County Government Center located at 500 South Grand Central Parkway in Las Vegas. Please be sure you actually live within the boundaries before completing the remainder of this application. A map of the district has been posted on the Clark County website along with this application.

I verify by my signature below that all statements made on the application, as well as any information attached thereto, are true and complete to the best of my knowledge.



Signature

OCT 27, 2016

Date

REQUIRED ADDITIONAL INFORMATION

(Your application will NOT be considered without the additional information noted below)

Along with this application, please submit a letter of interest as well as a separate document providing the information that is asked for on the following page.

SUBMITTING APPLICATION

You may submit this document and the required information by **NOON, NOVEMBER 8, 2016**, by email to Katie Walpole at Kathleen.Walpole@ClarkCountyNV.gov or deliver the same in person to the County Manager's Office, 6th Floor, Clark County Government Center, 500 South Grand Central Parkway, Las Vegas.

INFORMATION REQUEST

Senate Bill 1 requires that each member of the Board of Directors of the Clark County Stadium Authority have certain experience, education, or skills.

EDUCATION: List the names of colleges and graduate schools attended; dates of attendance; and certificates or degrees awarded.

EXPERIENCE:

You must provide information relating to at least ONE of the following:

1. Provide detailed information concerning your experience in the design, engineering and construction of major commercial projects and estimating the costs of the construction of major commercial projects.
2. Provide detailed information concerning your experience in the financing of capital projects in Nevada.
3. Provide detailed information concerning your experience in the field of stadium, arena or event management.
4. Provide detailed information concerning your experience in workforce development, training, diversity, or supplier engagement.
5. Provide detailed information on your experience as a representative of the private sector and the education, experience, and skills that you possess that are necessary to effectively execute the duties and responsibilities of a member of the Board of Directors of the Clark County Stadium Authority.

VITA

SUBHAS DHODAPKAR

RESIDENCE

2747 Paradise Road
Unit 1602
Las Vegas, NV 89109
(702) 478-8028
subhas@cox.net

EDUCATION

UNIVERSITY OF ARKANSAS, Fayetteville, AR Ph.D. in Marketing /Transportation & Logistics	6/2004
NORTH CENTRAL COLLEGE, Naperville, IL M.B.A. in Finance	6/1993
RAVISHANKER UNIVERSITY, Raipur, India B.E., Mechanical Engineering	7/1965

WORK EXPERIENCE

UNITED PARCEL SERVICE 1970-1995

Manager, Customer Resource Group, Downers Grove, IL 1/95-7/95

Develop a team of cross-functional managers at United Parcel Service and interact with corresponding teams from Motorola, W.W. Grainger, and Kodak to develop long-term strategic alliances and develop cost effective logistics solutions.

Region Industrial Engineering Manager, Hodgkins, IL 1/90-12/94

Plan, design and implement a \$300 million distribution center at Hodgkins, IL. This project used state-of-the-art technology for package distribution within the center and for vehicle movements on the outside. The same technology was used to interact for intermodaling with Santa Fe Railroad. From my department's perspective the project involved financial justifications and evaluations for the following: type of equipment installed, the inbound and outbound doors required,

small packaging handling systems, the office requirements, break/lunch areas, facility needs, staging areas, use of GPS, control rooms and the control equipment, staff needs for the project, gate requirements, plans for egress and ingress of various types of vehicles, parking needs for employees, vendors and visitors.

District Industrial Engineering Manager, Hong Kong

6/89-12/89

Trained and coordinated a team of twenty managers from various departments to start UPS package delivery operations on the Indian Sub-continent (India, Pakistan, Nepal, and Bangladesh). The responsibility included evaluating firms in host countries for joint ventures, setting up the joint ventures, and assisting the selected firms with training, implementing, organizing, day-to-day operations, evaluating, and follow-up.

District Industrial Engineering Manager

Bedford Park, IL (2/88-6/89); Decatur, IL (6/85-1/88); Billings, MT (1/82-6/85)

Manage Industrial Engineering Departments with responsibility for developing and maintaining work standards on all hourly employees; short-term and long-term planning for equipment, building, staffing needs; training hourly and management; working with customers on logistical solutions; assisting other departments in setting up their plans; planning, implementing, and following-up on operational needs.

**Industrial Engineering Sectional Manager, N. Central Region,
Chicago, IL**

6/80-6/81

Special Assignment: West Germany

6/77-12/77

Industrial Engineering Supervisor & Manager, Chicago, IL

5/70-6/80

TEACHING EXPERIENCE

UNIVERSITY of NEVADA, Las Vegas

1/2007 – Present

Instruct undergraduate students in the following course:

- Principles of Management and Organizational Behavior
- Principles of Managerial Finance
- Current Issues in Business
- Negotiations
- Human Resource Management
- Legal Issues in Human Resources
- Quantitative Analysis in Business

UNIVERSITY OF ARKANSAS, Fayetteville, AR

8/2004 – 12/2005

Instruct graduate students in the following course:

Purchasing and Supply Chain Management
International Transportation and Logistics
Supply Chain management
Operations Management in the Service Sector

ROBERT MORRIS COLLEGE, Chicago, IL

7/ 2002 – 7/2004

Instruct undergraduate students in the following courses:

Principles of Marketing
Integrated Marketing Communications
Marketing Principles and Analysis
Global Marketing Practices
Marketing Problems and Applications
Principles of Finance

NORTH CENTRAL COLLEGE, Naperville, IL

1999- 2002

Instruct undergraduate/graduate students in the following courses:

Graduate Courses:

Logistics/Supply Chain Management
Marketing Management
Consumer Behavior
Business Statistics
International Marketing

Undergraduate Courses:

Consumer Behavior	International Marketing
Basic Marketing	Promotional Strategy
Marketing Management	Sales and Sales Management
Business Statistics	Principles of Finance

UNIVERSITY OF ARKANSAS, Fayetteville, AR

1996-1999

Instruct and evaluate junior and senior level undergraduate business students in the following courses:

Business Logistics	Selling & Sales Management
Principles of Transportation	Principles of Marketing
Marketing Research	

SERVICE

North Central College, Naperville, IL

Member, Undergraduate Curriculum Committee, 2000-2002
Secretary, Graduate Curriculum Committee, 2000 – 2001
Advisor, AMA NCC Student Chapter, 2000 – 2002
Member, Search Committee for Management Professor, 2001
Member, Search Committee for Management Professor, 2000
Advisor, MBA Thesis for Jeff Brazell, 2000
Advisor, MBA Project for Valerie Richardson, 2001
Advisor for two undergraduate students at North Central College for projects in Czech Republic and Germany, 2000
Advisor for two undergraduate students at North Central College for projects in China and Japan, 2001

Robert Morris College, Chicago, IL

Member, Academic Council, 2003 - 2004
Member, MBA Implementation Task Force, 2003 - 2004

Non-Academic

Board Member Kinzie Station HOA, 330 No. Jefferson, Chicago
2001 through 2003

Treasurer, Three Turnberry Place HOA 2009 - 2012
President, Three Turnberry Place HOA 2012 – Present

ARTICLES in REFEREED JOURNALS

Kurtz, David, Subhas Dhodapkar, Anne Velliquette, Judith Garretson, and Jeanne Olson. An Evaluation of the Marketing Theory Seminar in Ph.D. Programs: Teaching Alternatives and Future Directions. @ *Marketing Education Review* (Summer, 1997).

Rapert, Molly, Anne Velliquette, Judith Garretson, Subhas Dhodapkar, and Jeanne Olson. Domains of Quality-Based Strategies: A Functional Perspective. @ *Journal of Professional Services Marketing* (Summer 1997).

PRESENTATIONS

- 1998 Participation in development and presentation of proposal to Study Logistics Performance Metrics for a \$100,000 competitive grant from the Council of Logistics Management (second place).
- 1998 Presentation to University of Arkansas Transportation and Logistics Faculty members on Large Truck Safety Issues following attendance at the International Large Truck Safety Symposium at the University of Tennessee, Knoxville, TN
- 1997
- 1998 Presentation to FedEx Strategic Alliance Staff on Implementation and Design of Strategic Alliances.
- 1997 Presentation to the City of Fayetteville on the results of the Downtown-Dickson-Street Project.
- 2000 Session Chair, Mid-West Marketing Management Conference

AWARDS and ASSOCIATIONS

- 1997 Robert W. Bell Memorial Scholarship for Academic Excellence
- 1997 Member, Council of Logistics Management
- 1995 Member, Institute of Industrial Engineers
- 1999 Member, Midwest Business Administration Association
- 1999 Member, United States Association for Small Business Administration
- 2000 Member, American Marketing Association
- 2004 Member, Council of Logistics Management
- 2005 Member AMA